



- Discrete data
- Maestros=CRM Developers
- Brute force Culture





## Making meaningful sense of CRM, FOQA, LOSA & Culture: Targeted Risk Reduction

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## Big Data and the Alphabet Soup

- Patterns & uniqueness, not Randomness
- Smart data 🖆
- **Discrete** data
- Maestros=CRM Developers
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#### What does Good look like?

- We know what bad looks like: we FIX it
- But do we know what GOOD looks like?



## Line Operational Safety Audit (LOSA)

- Normal people doing normal things
- Avoid & Trap = Good Flight
- (In)consequential outcomes captured by experts
- Undesired outcomes either recovered or exacerbated





#### mes entrecovereu

#### LOSA=Art of War vs Human Limitations

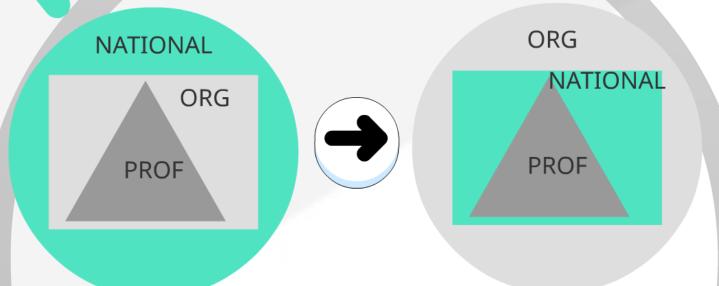


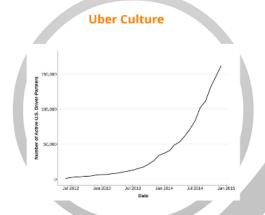
## Flight Operations Quality Assurance (FOQA)

- Normal people doing normal things
- No immediate feedback about errors (mostly inconsequential)
- (In)consequential outcomes captured by machines
- Undesired outcomes = fleet trends

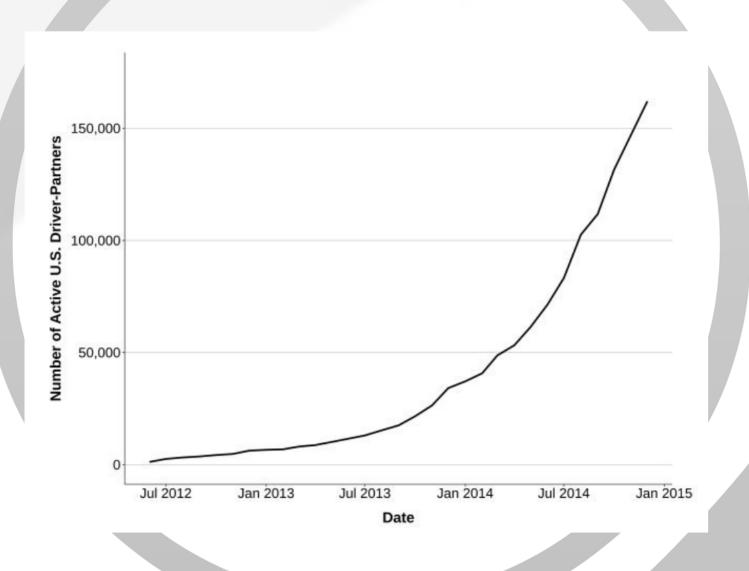


#### **Brute Force Culture**





#### **Uber Culture**



#### Die Pacquiao Ubermensch



#### **Targeted Risk Reduction**

- What does Worry feel like?
- Visualize the data
- Talk to Maestros
- Get Governance to make the red flags RED

## Determine what Worry Looks Like

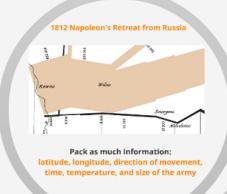
 Continuously Low during final GPWS Warning (1000-500ft) GPWS warning (above 1000ft) GPWS warning (below 500ft)	<ul> <li>Continuously slow during final</li> <li>Low energy situation in approach</li> <li>Flaps early retraction at take-off</li> <li>Speed low</li> <li>Alpha floor</li> <li>Take Off config warning</li> </ul>
 Flaps late setting at landing Heading deviation at landing (above 60kts) Long flare time; long flare distance Rejected Takeoff Reversers delayed at landing Thrust asymmetry during landing rollout Continuously fast and/or high during final	• TCAS RA

High speed exit detectedTaxi speed high in straight line

Taxi speed high in turn Thrust high during taxi

#### Visualize the Data

**10-second Rule:** 'If within 10 seconds, the data is not understood, then communication has failed'

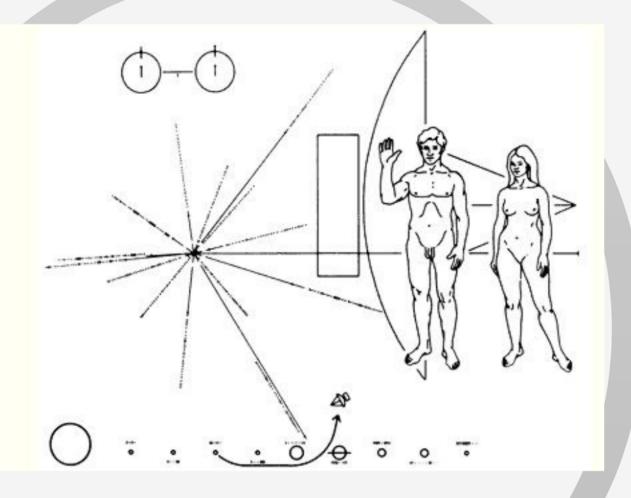


#### **1812 Napoleon's Retreat from Russia**



#### Pack as much information:

latitude, longitude, direction of movement, time, temperature, and size of the army



**Composite Language** 

#### **LOSA Dataset**

THREAT1-ERROR1-THREAT2-ERROR2
ERROR3-THREAT3-ERROR4-THREAT4...

THREAT5-ERROR5-THREAT6-ERROR6...

#### **FOQA Dataset**

EXCEEDANCE1-CONSEQUENCE1-EXCEEDANCE2-CONSEQUENCE2....

CONSEQUENCE3-EXCEEDANCE3-CONSEQUENCE4-EXCEEDANCE4...

#### **SMART** dataset

THREAT1-ERROR1-EXCEEDANCE1CONSEQUENCE1-THREAT2EXCEEDANCE2-ERROR2-CONSEQUENCE2THREAT3-CONSEQUENCE3ERROR3--ERROR4-THREAT4......

- Are there PATTERNS?
- Is there a one-off UNIQUE element?
- Consequence of a Theology of Marriage

## The *Maestros*: CRM Developers

- Requisite imagination- 'the fine art of imagining what can go right or wrong
- They see the 'hidden' apart from 'what's going on'
- Foresee Danger



#### They see what's Not Going On: Hidden





### Governance Must make red flags Red

- Whole of Business-Elders
- Whole of Company-Deciders
- Whole of Workgroup-Skunkworks



**Escalate Worry** 

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# Jetstar